



CONTRACTOR SOLUTIONS

With industry-leading construction expertise and value-added services, WESCO can successfully support the most complex and demanding construction schedules. Contact us to learn how we can become your material management partner, offering the supply chain solutions that reduce costs and increase productivity.

Find a WESCO branch near you with the branch locator at <https://branchlocator.wesco.com/>

BUY.WESCO.COM

Contractors...

Let WESCO's
Industry-Leading Solutions

IMPROVE YOUR PROFITABILITY

MATERIAL MANAGEMENT

Comprehensive and coordinated release of project materials in conjunction with the schedule and phase of your project.

Our services include:

- Job Carts and Clam Shells
- Kitting
- Pre-Fab
- Assemble and Store
- Stage and Store Lighting
- Just-in-time Delivery
- eBusiness/Online Procurement

PROJECT MANAGERS

Our fully staffed project management team, covering a wide area in the Northeast, manages:

- All of the logistics for your simple and complex orders
- Everything from submittal to delivery — all orders are tracked and updated daily
- Preconstruction meeting assistance and attendance



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JOHN MUENCHEN
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CONSTRUCTION SALES
DIRECTOR



LIGHTING

Our stage and store lighting solutions maximize efficiency.

Our expert staff provides logistic services for an array of project types, from project management to stage and store to retrofit services... we do it all!



SWITCHGEAR

We deliver the panels, disconnects, and switchgear you need.

Our Switchgear team understands that you need fast, accurate quotes and a speedy response to your requests.



WIRE & CABLE MANAGEMENT

More than just pricing and cutting.

Our cable management service includes:

- Inventory management
- Local wire inventory
- Wire cutting machines
- Cut-to-length
- Specialty wire cuts
- Multi-compartment reels



SAFETY

Safety experts and consultants are just a phone call away.

We offer an extensive array of in-stock safety products.



SOLAR

We have access to regional inventory for speedy delivery of solar materials.



DATACOM

We specialize in datacom and security and maintain a variety of products in stock.



Adding value to your **BUSINESS**

WESCO's **SUPPLY CHAIN SOLUTIONS** for **CONSTRUCTION** help companies like yours reduce supply chain costs and improve efficiencies. For more information, contact your sales representative or send an inquiry to ValueCreation@wesco.com.

COMMUNICATIONS

- Data Center Assessment

eBUSINESS

- Digital Transaction Services
- eCommerce

ENERGY & SUSTAINABILITY

- Energy and Utility Analysis
- Energy Procurement
- Lighting Renovation Services
- Waste Mitigation and Recycling Management

ENGINEERING SERVICES

- Life Extension and Modernization
- Power Distribution Services
- Power Factor Correction
- Power Quality

PRODUCTION SUPPORT

- Material Management
- Cable Management
- Kitting
- Prefabricated Systems

SAFETY

- Arc Flash Assessment
- Compliance and Technical Services
- Lockout/Tagout
- Personal Protective Equipment (PPE) Assessment

SUPPLY CHAIN OPTIMIZATION & INTEGRATION

- Transaction Cost Review
- Vendor Managed Inventory (VMI)

POINT OF USE

- eStock
- Job Trailers
- Vending

WORLD-CLASS SUPPLY CHAIN SOLUTIONS

We support you at every step of the supply chain.



NEED IDENTIFICATION
Capacity and Demand Planning



SPECIFICATIONS
Materials and Methods



STRATEGIC PROCUREMENT
Category Management
Sourcing and SRM
Transactional Buying



SYSTEM INTEGRATION
IS, Audit, Accounting, etc.



FREIGHT
Inbound Material



CONTRACTS
Administration and Management



MATERIALS MANAGEMENT
Receiving and Storage



MATERIAL LOGISTICS



TECHNICAL SUPPORT



ASSET RECOVERY

LOCAL PROJECTS

- Major universities and campuses in the area
- Significant local hospital construction
- Large warehouse buildings
- Major transportation and public works activity

LINE CARD

BOXES and ENCLOSURES

Boxes
Floor, Junction, Plastic,
Weatherproof, Pokethroughs
Enclosures

CONDUIT and RACEWAY

Conduit
Aluminum, Condulets, Innerduct, PVC,
Steel, Strut
Maxcell® Flexible, Fabric Innerduct
System
Raceways
Aluminum, Nonmetallic, Steel,
Wireway

CONTROLS, RELAYS, and TIMERS

Adjustable Frequency Drives
Enclosed Controls
Instrumentation
Analyzers
Data Loggers
Detectors & Thermometers
Meter Accessories
Multimeters
Recorders
Testers
Tracers
Photoelectric Control
Proximity Switches
Relays
Timers

COMMUNICATIONS

Data Center Infrastructure
Copper Cable and Connectivity
Fiber Cable and Connectivity
Pre-terminated Cabling
Racks, Cabinets and Zone Cabling
UPS and PDUs
Data Center Infrastructure
Management (DCIM)
Cooling and Containment
Systems
Raised Floor Systems
Electrical Components
Network Infrastructure
Network cabling
Racks, cabinets and cable
management
Network room cooling
Local area network equipment
Passive Optical LAN (POL)
Power over Ethernet (PoE)
In-building wireless systems
Wide area network equipment
Telephony and intercom systems
Sound/AV/Notification
Power and protection
Tools and test equipment

ELECTRICAL DISTRIBUTION SYSTEMS

Air Conditioning Disconnects
Loadcenters
Metering Products
Safety Switches

FANS, HEATERS, and VENTILATION EQUIPMENT

Blowers & Exhaust Fans
Heater-Fan-Light Combo Units
Heaters
Industrial Floor & Ceiling Fans

FITTINGS

Aluminum, Die-Cast, Steel,
Malleable Iron, Liquidtight
Bushings
Conduit Hangers
Grounding Cable Clamps
Locknuts
Reducing Washers
Service Entrance
Wire Grips

FUSES

Fuses
Blocks, Clips, Holders, Limiters
Circuit Breakers

INDUSTRIAL and MAINTENANCE SUPPLIES

Consumables
Batteries
Beverages & Food Service Products
Lavatories & Personal Relief
Paper Products & Dispensers
Flashlights, Lanterns, Glow Sticks,
& Headlamps
Janitorial Supplies
Brooms, Brushes, Mops
Cleaners & Degreasers
Floor & Carpet Care
Ice Control
Odor Control
Spill Cleanup & Control
Waste Receptacles & Liners
Maintenance
Adhesives
Corrosion & Moisture Inhibitors
Electrical Maintenance
Insulating Sprays
Ladders
Lubricants & Penetrants
Marking Paint & Accessories
Sealant
Shovels

LAMPS, FIXTURES, and BALLASTS

Lamps
Incandescent
Halogen & Fluorescent High Intensity
Discharge (HID) Sealed Beam
Projection
Stage & Specialty

MOTORS

Capacitor
Commercial
Three-Phase
TEFC Low Voltage
TEFC Medium Voltage
WPI Medium Voltage
Accessories

SAFETY

Alarms, Detectors
Extinguishers
Fire Stops
Guards & Protectors
Hazmat Containment
Lockout/Tagout
Padlocks
Safety Signs & Warning Labels,
Seal Tags & Reflective Markers
Safety Storage
Traffic Safety, Signaling & Switch
Devices
Welding Protection/Fire Blanket
Cloth
Fall Protection
Harnesses, Lanyards, Lifelines,
Slings & Straps, Rope Grabs
& Descenders
Personal Protection
Eye, Head, Neck, Hand, Face,
Hearing & Respiratory Protection
First Aid Products

SECURITY

Surveillance - IP and Analog
Access Control
Communication Systems
Low-Voltage Cabling
Network Cable and
Connectivity
Professional A/V
Wireless
Tools and Test Equipment
Installation Supplies

SURGE and POWER PROTECTION

Lightning Arrestors
Panel Protectors
Power Strips
Power Supplies
Surge Protectors
UPS Systems

TERMINATION, TAPE, SPLICING, and MARKING

Cable Ties
Connectors & Lugs
Crimp Terminals
Electrical Tape
Grounding
Heat Shrink Tubing
Safety Markers
Splicing Termination
Wire Accessories, Connectors, &
Markers

TOOLS and TESTERS

Hand Tools
Power Tools & Accessories
Tool Boxes & Storage
Testers & Meters

TRANSFORMERS

Buck-Boost
Drive Isolation
Electro-Static
General Purpose
Industrial Control
K-Factor
Mini Power Centers
Weathershield

WIRE and CABLE

600 Volt Power
Armor
Assemblies
Cable Tray
Coaxial
Video & CATV
Control & Instrumentation
Festoon & Reeling
Fiber Optic
Fire Alarm
Fittings & Hardware
Heat Trace
High Temperature
Industrial Automation
Medium Volt Power
Network Cabling
Plenum Cables
Portable Power
Quick Pull
Sleeving
Tubing & Tape
Splices & Terminations
Telephone
Thermocouple
Traffic & Roadway
VFD

WIRING DEVICES

Appliance Switches
Combination, Locking, &
Designer Devices
Lamp Holders
Plugs & Connectors
Receptacles
Start Switches
Wall Plates & Switches



**SEE HOW LEAN
CONSTRUCTION
METHODS CAN
HELP YOU.**

Watch this video tale of
two contractors to decide if
you are Phil or Frank.

You could earn a free 1-hour
lean construction
consultation!



HEADQUARTERS

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WESCO International, Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) product, construction materials, and advanced supply chain management and logistic services. 2017 annual sales were approximately \$7.7 billion. The Company employs approximately 9,000 people, maintains relationships with over 26,000 suppliers, and serves over 80,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers and utilities. WESCO operates nine fully automated distribution centers and approximately 500 full-service branches in North America and international markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.